



DEPARTMENT OF BBA

Report Submission: 27/02/2026

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Semester:	EVEN	Academic Year:	2025-26	Venue:	AIGS, Seminar Hall
Event Date:	27/02/2026	Time:	10:00 am to 11:30 am	Duration:	1.5 Hours

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**TYPE OF EVENT: ALUMNI TALK**

**EVENT NAME: STRATEGIC PORTFOLIO MANAGEMENT: BALANCING RISK, RETURN, AND CLIENT EXPECTATIONS**

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Target Audience:	BBA Second year students	Number of Participants:	80
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**Objectives of the Event**

- To bridge the gap between academia and industry by providing students with real-world insights and practical exposure.
- To motivate and guide students through alumni experiences in career development, higher education and professional growth.
- To strengthen institutional networking by fostering long-term engagement between alumni and the institution.

**Program Introduction:**

The Department of BBA at Acharya Institute of Graduate Studies (AIGS) successfully organized the Alumni Talk on 27<sup>TH</sup> FEBRUARY 2026. The program was conducted with the objective of strengthening alumni relations and providing students with practical exposure to industry practices. The initiative aimed to bridge the gap between classroom learning and corporate expectations by creating a platform where students could interact with accomplished alumni and gain insights into real-world business environments.

The session witnessed active participation from II Year BBA students and faculty members. The alumnus shared valuable experiences, career guidance, and practical examples from the corporate sector, helping students understand the importance of skill development, adaptability, and strategic thinking in today's competitive market. The Alumni Talk not only enhanced students' professional awareness but also reinforced the department's commitment to holistic learning and continuous engagement with its alumni network.



**Theme of the Event:**

This session explores how financial professionals strategically design and manage investment portfolios to balance risk and return while meeting diverse client expectations. The talk will provide practical insights into asset allocation, diversification, and building long-term client trust in dynamic market conditions.

**Resource Person(s):**

Mr.K. Raghavendra Reddy,

Foco advisory, Managing the client's portfolio, Motilal Oswal financial services, Bangalore.

**Detailed Report:**

The Alumni talk on “Strategic Portfolio Management: Balancing Risk, Return and Client Expectations” was successfully organized by the Department of Business Administration (BBA) at AIGS on 27th February 2026. The session began at 10.00 am. The resource person emphasized the importance of adopting a strategic approach to portfolio management by carefully balancing risk, return, and client expectations. The session highlighted how financial advisors design customized investment strategies through effective asset allocation, diversification, and continuous portfolio monitoring to ensure long-term wealth creation.

The alumni talk on “Strategic Portfolio Management: Balancing Risk, Return and Client Expectations” provided students with practical insights into how investment professionals navigate market volatility while maintaining client trust and financial discipline. The speaker explained how understanding clients' risk tolerance, financial goals, and behavioural biases plays a crucial role in constructing resilient portfolios. Real-world examples were shared to demonstrate how portfolio rebalancing, risk assessment, and performance evaluation contribute to sustainable investment outcomes. The session concluded by encouraging students to develop analytical thinking, ethical advisory skills, and client-centric decision-making abilities essential for careers in finance and wealth management.

The resource person for the program, Mr.K. Raghavendra Reddy, Foco advisory, Managing the client's portfolio, Motilal Oswal financial services, Bangalore, shared valuable insights.

In the end of the session around 11:15 am question and answer session were conducted. The program concluded with a formal Vote of Thanks, expressing sincere gratitude to the Principal, Head of the Department, the distinguished alumnus Mr.K. Raghavendra Reddy for sparing valuable time to address



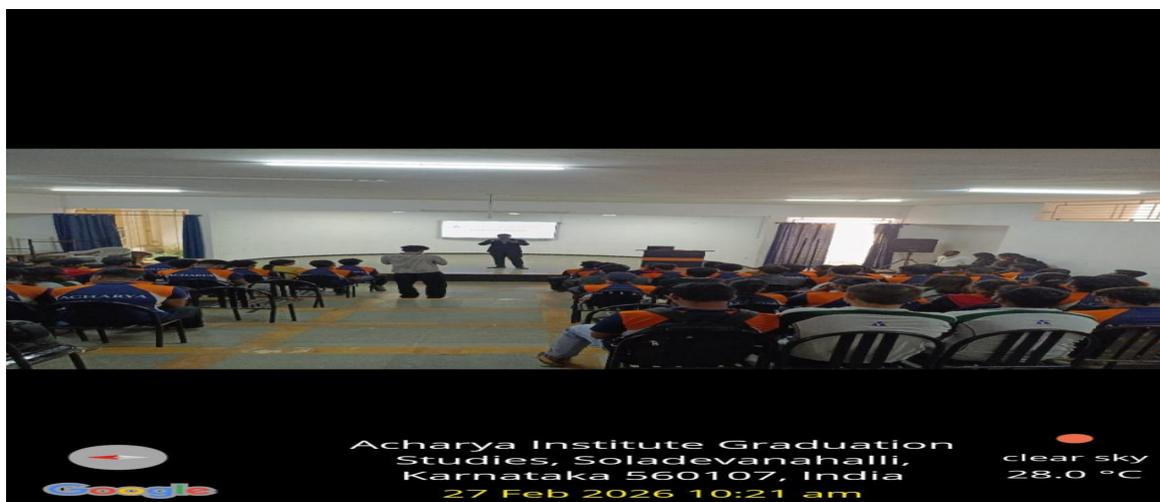
the students, the faculty members for their support, and the student participants for their active involvement. The department extends its heartfelt appreciation to everyone who contributed to the successful organization of the event.

Overall, the session included real-time examples of portfolio strategies adopted by financial institutions and wealth management firms, which helped students understand how professionals balance risk and return while meeting diverse client expectations. The interactive discussion encouraged students to think critically about strategic investment decision-making and the importance of aligning financial performance with client-centric advisory practices.

### Event Photographs



**Mr.K. Raghavendra Reddy addressing the students**



**Mr.K. Raghavendra Reddy interacting with students.**



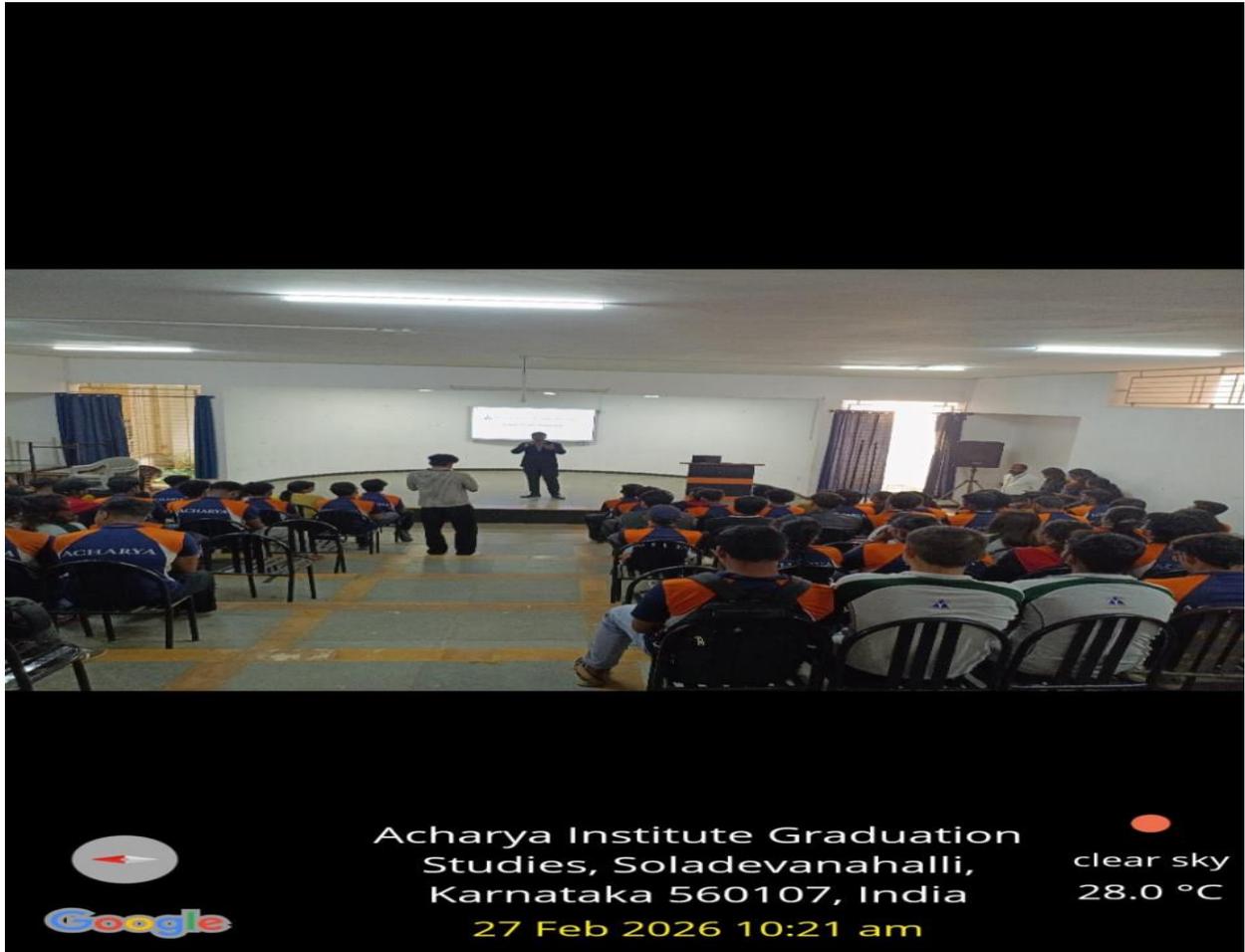
**ACHARYA INSTITUTE OF GRADUATE STUDIES**  
(NAAC Reaccredited 'A+' Grade and Affiliated to Dr.Manmohan Singh Bengaluru City University)  
Soladevanahalli, Bengaluru-560107



**Mr.K. Raghavendra Reddy questions and answers session**



**Mr. K. Raghavendra Reddy during the presentation**



**Mr.K. Raghavendra Reddy encouraging the students to focus on continuous learning and practical exposure**

**Outcomes:**

1. Students gain better clarity about career opportunities, industry expectations and skill requirements.
2. Students develop professional awareness, confidence and career planning strategies.
3. Enhanced alumni institution relationship, leading to mentoring, internships, placements and collaborative opportunities.

**Conclusion and Audience Feedback Summary:**

**Conclusion**

The session successfully achieved its intended objectives by enhancing students' understanding of strategic portfolio management and the importance of balancing risk, return, and client expectations in

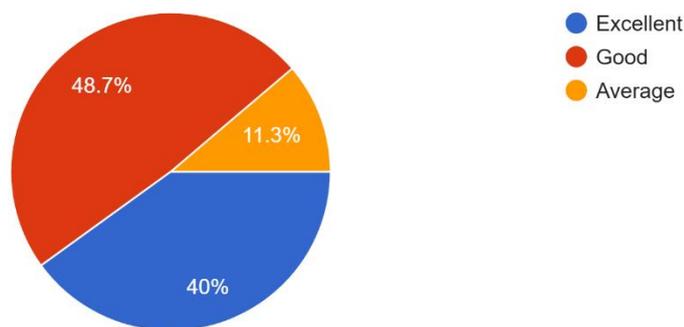


today's dynamic financial environment. It strengthened their awareness of analytical decision-making, ethical advisory practices, and client-centric investment strategies essential for careers in finance and wealth management.

The department looks forward to organizing more such industry-oriented sessions to bridge the gap between academic learning and professional practice. The department extends its sincere gratitude to the Principal, HOD, faculty members, the resource person, and all student participants for their valuable support and contributions to the success of the event.

### Feedback Analysis

Overall feedback about Alumni talk  
80 responses



### Audience Feedback Summary

The session was very interactive and engaging, good and very interesting. The resource person was knowledgeable, with excellent communication and presentation skills. Many participants expressed a desire for more such sessions in the future.

**Total responses:** 80

**Excellent:** 32 students out of 80 which is of 40% felt that session is excellent.

**Good:** 38 students out of 80 which is of 48.7% felt that session is good.

**Average:** 10 students out of 80 which is of 11.3% felt that session is average.